

Agenda Item 9.5
Attachment 9.5.1

San Joaquin County Children and Families Program			AGENDA ITEM 6	
Fiscal Year 2019-2020 Commission Budget			Draft 11/5/19	
20491 2910000000			Total 2019-20	
DRAFT			Sub-Contracts Proposed Budget	
Estimated Beginning Fund Balance as of July 1, 2019			Amount	
			\$3,967,024	
Account	Program	Revenues		
4547300000	46000	Est First 5 California Distribution of Prop 10 Tax Revenues & SMIF Funds		\$6,151,755
4557000000	49192	CA Dept of Health Care Services San Joaquin Treatment & Education for Everyone on Teeth & Health (SJ TEETH)		\$2,306,029
4557000000	49221	San Joaquin County Public Health Services Proposition 56 - Oral Health		\$33,799
4557000000	49168	First 5 California - Improve and Maximize Programs so All Children Thrive (IMPACT)		\$639,775
4557000000	49238	CA Dept of Social Services Home Visiting Program (FamilyWORKs)		\$2,452,657
4557000000	49281	CA Dept of Social Services CalWORKs Housing Support Program (HousingWORKs)		\$1,343,151
4557000000	49090	San Joaquin County Human Services Agency (HSA) CalWORKs - Family Stabilization - Help Me Grow		\$265,000
4557000000	49190	San Joaquin County HSA CalWORKs Family Stabilization Preschool Slots		\$0
4557000000	49222	San Joaquin County HSA CalWORKs Substance Abuse Prevention (Includes JourneyWORKs)		\$329,174
4557000000	49231	San Joaquin County HSA CalWORKs Mental Health (Includes JourneyWORKs)		\$279,747
4557000000		University of the Pacific - Home Visitation Strategic Plan Consultant		\$36,600
4557000000	49187	Sunlight Giving		\$75,000
4557000000	49266	Connecticut Children's Medical Center - Help Me Grow		\$3,000
4400000000		Estimated Interest Earnings (formula based on .0077)		\$29,827
Sub-total Revenues				\$13,945,514
Total Revenues + Beginning Fund Balance				\$17,912,538
Account	Program Code	Budget Item Number	Expenditures	
			Enhance Early Learning	
			Access to Preschool Initiative	\$3,336,113
6221019214			San Joaquin County Child Abuse Prevention Council	\$190,702
	49046	1	Lincoln Unified School District	\$682,435
	49047	2	Manteca Unified School District ¹	\$1,554,084
		3a	Creative Child Care Inc	\$1,276,000
		3b	Kid's Academy	\$192,000
	49050	4	Stockton Unified School District	\$420,000
	49051	5	Tracy Unified School District ²	\$428,892
	49053	6	Quality Improvement Program	\$60,000
			Improve and Maximize Programs so All Children Thrive (IMPACT)	\$639,775
	49169	7	Training	\$25,000
	49172	8	Materials and Supplies	\$4,332
	49173	9	First 5 Travel	\$7,000
	49174	10	Consultant	\$3,000
	49175	11	Harder+Company - Evaluation	\$25,000
	49280	12	Family Engagement	\$28,833
	49177	13	Incentives and Stipends	\$160,000
	49178	14	Higher Education Scholarships	\$20,000
	49179	15	Runyon Saltzman Inc. Strategic Communications - IMPACT Funded ⁶	\$25,000
	49180	16	Family Resource & Referral Center-Raising Quality! IMPACT Coaching (\$48,000)/Help Me Grow ⁴ (\$20,000)	\$68,000
	49181	17	Coordination	\$270,499
	49182	18	Indirect Costs	\$3,111
			IMPACT Incentive Layer:	\$157,841
	49177	19	Incentives and Stipends	\$157,841
			Reinvest Stockton Foundation Scholarships	\$6,300
	49230	20	ECE Scholarships	\$6,300
			Kindergarten Bridge	\$72,049
	49121	21	Lodi Unified School District	\$16,000
	49123	22	Tracy Unified School District ²	\$9,888
	49049	23	Manteca Unified School District ¹	\$25,379
	49129	24	San Joaquin County Office of Education ³	\$20,782
			Read To Me, Stockton!	\$51,500
	49127	25	Read To Me, Stockton!	\$51,500
			Improve Child Health	
			Breastfeeding Initiative	\$30,000
	49267	26	Breastfeeding Coalition	\$30,000
			Services for Children With Special Needs	\$278,100
	49052	27	United Cerebral Palsy ²	\$278,100
			Help Me Grow	\$355,675
	49091	28	Family Resource & Referral Center HMG Call Center - CalWORKs Family Stabilization ⁴	\$235,000
	49092	29	United Cerebral Palsy CalWORKs Family Stabilization ⁵	\$16,000
	49093	30	First 5 San Joaquin - CalWORKs Family Stabilization	\$14,000
	49117	31	Family Resource Network - Lucile Packard 5 C's	\$9,675
	49195	32	Family Resource & Referral Center HMG Call Center - Sunlight Giving ⁴	\$75,000
	49266	33	Connecticut Children's Medical Center Grant	\$6,000
			Oral Health Initiative	\$2,339,828
			San Joaquin Treatment & Education for Everyone on Teeth & Health (SJ TEETH)	\$2,306,029
	49199	34	Catholic Charities of the Diocese of Stockton	\$211,800
	49200	35	Community Medical Centers, Inc.	\$698,703
	49205	36	Family Resource Network	\$62,360
	49206	37	Family Resource & Referral Center	\$131,530
	49207	38	Harder+Company - Evaluation	\$96,204
	49208	39	Oral Health Awareness Society	\$14,257
	49209	40	California Northstate University	\$55,044
	49218	41	Runyon Saltzman Inc. Strategic Communications - SJ TEETH Funded ⁶	\$113,529
	49224	42	Asian Pacific Self-Development and Residential Association (APSARA)	\$86,797
	49225	43	Catholic Council for the Spanish Speaking of the Diocese of Stockton (El Concilio)	\$118,009
	49242	44	The Amelia Ann Adams Whole Life Center	\$133,774
	49243	45	Emergency Food Bank	\$62,530
	49244	46	Pride Center	\$400
	49245	47	San Joaquin County Office of Education	\$137,443
	49246	48	San Joaquin General Hospital Clinics	\$96,640
			Under the Purview of First 5:	
	49210	49	First 5 Coordination	\$238,097
	49211	50	First 5 Equipment	\$2,337
	49212	51	First 5 Travel	\$3,210
	49214	52	Training and Conferences	\$17,738
	49247	53	Dental Recruiter	\$0
	49259	54	Medical Oral Health Promoter	\$0
	49215	55	Virtual Dental Home Stipends	\$14,877
	49216	56	Medical Professional Stipends	\$3,250
	49217	57	Dental Incentives	\$7,500
	49249	58	Unallocated funds rolled from prior calendar year	\$0
			Public Health Services Proposition 56 - Oral Health	\$33,799
	49221	59	Runyon Saltzman Inc. Strategic Communications - Prop 56 Funded ⁶	\$33,799

Strengthen Family and Community Support and Partnership					
6221019227	Home Visitation Initiative			\$1,693,287	11.3%
49128	60	Lao Family Community Empowerment		\$206,000	
49129	61	San Joaquin County Office of Education ³		\$368,074	
49136	62	Catholic Council for the Spanish Speaking of the Diocese of Stockton - El Concilio		\$375,365	
49137	63	San Joaquin County Child Abuse Prevention Council		\$328,877	
49138	64	Lincoln Unified School District		\$81,622	
49139	65	Family Resource & Referral Center		\$333,349	
6221019234	FamilyWORKs			\$2,452,657	16.4%
49250	66	Family Resource & Referral Center		\$623,636	
49251	67	Catholic Council for the Spanish Speaking of the Diocese of Stockton - El Concilio		\$623,636	
49252	68	Mary Magdalene Community Services		\$360,000	
49253	69	San Joaquin County Child Abuse Prevention Council - Mental Health Services		\$200,000	
49254	70	Family Resource & Referral Center - Help Me Grow		\$20,000	
49245	71	San Joaquin County Office of Education		\$306,728	
49240	72	Runyon Saltzman Inc. - Strategic Marketing & Communications ⁵		\$25,000	
49202	73	Harder+Company - Evaluation		\$72,000	
		Under the Purview of First 5:			
49000	74	First 5 Coordination		\$90,958	
49260	75	Office Expense		\$5,000	
49261	76	Postage		\$6,000	
49262	77	Travel		\$750	
49263	78	Training		\$7,000	
49265	79	Program Expense		\$24,949	
49196	80	Books for Babes		\$5,000	
49264	81	Material Goods and Services		\$82,000	
6221019235	JourneyWORKs			\$308,921	2.1%
49270	82	San Joaquin County Child Abuse Prevention Council		\$168,627	
49271	83	Community Medical Centers, Inc.		\$100,000	
49202	84	Harder+Company - Evaluation		\$9,268	
49000	85	First 5 Coordination		\$28,188	
49272	86	First 5 Rent, Utilities and Phones		\$834	
49260	87	First 5 Office Expense		\$1,604	
49262	88	First 5 Travel		\$400	
6221019237	HousingWORKs			\$1,343,151	9.0%
49273	89	Housing Authority of San Joaquin		\$532,583	
49274	90	Central Valley Low Income Housing Corporation		\$579,069	
49202	91	Harder+Company - Evaluation		\$40,295	
		Under the Purview of First 5:			
49275	92	First 5 Coordination		\$67,462	
49272	93	First 5 Rent, Utilities and Phones		\$4,544	
49260	94	First 5 Office Expense		\$500	
49193	95	First 5 Equipment Purchase		\$4,000	
49262	96	First 5 Travel		\$500	
49276	97	First 5 Training and Conferences		\$5,000	
49277	98	Housing Management Information Systems (HMIS) Licenses		\$3,500	
49278	99	Bit Focus (HMIS Vendor)		\$10,000	
49279	100	Planning		\$95,698	
6221019229	2-1-1			\$25,750	0.2%
49149	101	Family Resource & Referral Center-2-1-1 Call Center		\$25,750	
Commission Approved Projects					
6221019208	Evaluation			\$194,847	1.3%
49202	102	Harder+Company - Evaluation (3% of Total Expense less Admin)		\$194,847	
6226006000	Sponsorship of Programs			\$15,000	0.1%
49043	103	General Sponsorships		\$15,000	
6221019209	Technical Assistance/Trainings			\$10,000	0.1%
49044	104	Organizational Capacity Training		\$10,000	
Special Projects Expenses				\$510,412	3.4%
6217000500	105	Commissioner Reg-Conferences		\$6,000	
6226000000	49038	106	Kits for New Parents	\$10,000	
6221019900	49039	107	Reviewer Stipends	\$1,000	
6221019100	49197	108	First 5 Association Dues	\$15,828	
6221019100	109	Strategic Communications (Pay from Detail Below):		\$335,000	
6221019100	49037	110	First 5 General	\$20,000	
6221019100	49227	111	First 5 from CalWORKs Mental Health (\$5,000) and Substance Abuse (\$5,000)	\$10,000	
6221019100	49234	112	Runyon Saltzman Inc. - CalWORKs Mental Health ⁵	\$145,000	
6221019100	49268	113	Runyon Saltzman Inc. - CalWORKs Substance Abuse ⁶	\$145,000	
6221019100	49228	114	Runyon Saltzman Inc. - First 5 Funded ⁶	\$15,000	
6221019100	115	Special Topic Messaging (Pay from Detail Below):		\$35,000	
6221019100	49067	116	First 5 General	\$20,000	
6221019100	49229	117	Runyon Saltzman Inc. - First 5 Funded ⁶	\$15,000	
6221019100	49156	118	First 5 Grant Writer	\$50,000	
6221019100	49185	119	Oral Health and Developmental Screening	\$5,984	
6221019236	49269	120	Community Consultant	\$15,000	
6221019100	121	University of the Pacific - Home Visitation Strategic Plan Consultant		\$36,600	
Administration Expenses					
6601000000	Net Operating Expenses			\$1,118,168	7.5%
	122	Operating Expenses (Proposed County Operating Budget) 15% of Expense incl. Evaluation		\$1,813,857	
	123	Recovery of Salaries and Benefits for Coordination of IMPACT		-\$265,606	
	124	Recovery of Salaries, Benefits, Operating Costs, and Indirect for Coordination of SJ TEETH		-\$238,097	
	125	Recovery of Salaries and Benefits for Coordination of FamilyWORKs		-\$90,958	
	126	Recovery of First 5 Administration from JourneyWORKs		-\$29,022	
	127	Recover of First 5 Salaries and Benefits for Coordination of HousingWORKs		-\$72,006	
	Sub-total Allocated Expenses			\$14,939,374	100.0%
	Sub-total Obligations			\$14,939,374	
Estimated Ending Fund Balance @ June 30, 2020				\$2,973,164	

¹ Manteca Preschool and Kindergarten Bridge budget amounts are combined into one Preschool contract of \$1,579,463.

² Tracy Unified Preschool and Kindergarten Bridge budget amounts are combined into one Preschool contract of \$438,780.

³ San Joaquin County Office of Education's budget amount for Kindergarten Bridge and Home Visitation are combined into one Home Visitation contract of \$388,856.

⁴ Family Resource & Referral Center (FRRC) Help Me Grow CalWORKs received an additional \$20,000 from IMPACT for Developmental Screenings and \$75,000 from Sunlight Giving for ASQs for a total contract amount of \$330,000. The remaining \$48,000 in the IMPACT line item for FRRC contracted with FRRC for coaching.

⁵ United Cerebral Palsy Great Beginnings and Help Me Grow funding from CalWORKs are combined into one contract of \$294,100.

⁶ Runyon Saltzman Inc. has been contracted to provide a number of strategic communications plans funded by CalWORKs, Proposition 56, SJ TEETH, IMPACT, and First 5 for a total contract of \$513,328.