

Ten-Year Financial Plan - DRAFT	FY 2018-2019 Audited Financial Statement Actuals (Accrual Basis)	Estimated 2019-2020	Estimated 2020-2021	Estimated 2021-2022	Estimated 2022-2023	Estimated 2023-2024	Estimated 2024-2025	Estimated 2025-2026	Estimated 2026-2027	Estimated 2027-2028
Estimated Beginning Fund Balance	3,780,224	3,967,024	2,973,164	2,300,000	2,300,000	2,300,000	1,500,000	1,500,000	1,500,000	1,500,000
Est First 5 California Distribution of Prop 10 Tax Revenues & SMIF Funds	6,348,156	6,151,755	6,114,701	5,989,370	5,845,726	5,812,352	5,637,981	5,468,842	5,304,777	5,145,633
CA Dept of Health Care Services San Joaquin Treatment & Education for Everyone on Teeth & Health (SJ TEETH)	1,263,913	2,306,029	1,278,027	0	0	0	0	0	0	0
San Joaquin County Public Health Services Proposition 56 - Oral Health	56,849	33,799	0	0	0	0	0	0	0	0
First 5 California - Improve and Maximize Programs so All Children Thrive (IMPACT)	580,947	639,775	0	0	0	0	0	0	0	0
First 5 California - Improve and Maximize Programs so All Children Thrive (IMPACT) Incentive Layer	128,000	0	0	0	0	0	0	0	0	0
First 5 California - 20th Anniversary Event	9,997	0	0	0	0	0	0	0	0	0
Health Plan of San Joaquin - 20th Anniversary Event	7,000	0	0	0	0	0	0	0	0	0
San Joaquin County Human Services Agency (HSA) CalWORKs - Family Stabilization - Help Me Grow	169,158	265,000	0	0	0	0	0	0	0	0
San Joaquin County HSA - CalWORKs Helping to Enhance Parents Potential (CalHEPP)	275,112	0	0	0	0	0	0	0	0	0
CA Dept of Social Services Home Visiting Program (FamilyWORKs)	771,477	2,452,657	0	0	0	0	0	0	0	0
CA Dept of Social Services CalWORKs Housing Support Program (HousingWORKs)	0	1,343,151	0	0	0	0	0	0	0	0
San Joaquin County HSA CalWORKs Single Allocation Preschool Slots	81,736	0	0	0	0	0	0	0	0	0
San Joaquin County HSA CalWORKs Substance Abuse Prevention (Includes JourneyWORKs FY 19-20)	95,298	329,174	0	0	0	0	0	0	0	0
San Joaquin County HSA CalWORKs Mental Health (Includes JourneyWORKs FY 19-20)	89,314	279,747	0	0	0	0	0	0	0	0
Lucille Packard Foundation (5 C's Help Me Grow)	17,932	0	0	0	0	0	0	0	0	0
University of the Pacific - Home Visitation Strategic Plan Consultant		36,600								
Sunlight Giving Grant (Help Me Grow)	75,000	75,000	0	0	0	0	0	0	0	0
Reinvent Stockton Foundation	10,000	0	0	0	0	0	0	0	0	0
Delta Mercury Exposure Reduction Program (DMERP)	8,000	0	0	0	0	0	0	0	0	0
Connecticut Children's Medical Center (Help Me Grow)	3,000	3,000	0	0	0	0	0	0	0	0
Estimated Interest Earnings	101,233	29,827	26,720	20,302	17,710	17,710	14,630	11,550	11,550	11,550
Total Current Revenues	10,092,122	13,945,514	7,419,448	6,009,672	5,863,436	5,830,062	5,652,611	5,480,392	5,316,327	5,157,183
Less Designated Reserve	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)
Reclassification of Unspent Budgeted Funds	(839,780)	(881,736)	(800,000)	(800,000)	(800,000)	(800,000)				
Total Available Funds	11,532,566	15,530,802	8,092,612	6,009,672	5,863,436	6,630,062	5,652,611	5,480,392	5,316,327	5,157,183
Obligations										
Non Designated Funds	0	0	203,455	2,910,952	2,793,257	5,597,351	4,772,150	4,626,756	4,488,246	4,353,891
Enhance Early Learning										
Preschool Initiative	2,964,886	3,336,113	3,145,147	0	0	0	0	0	0	0
Improve and Maximize Programs so All Children Thrive (IMPACT)	584,425	639,775	0	0	0	0	0	0	0	0
Improve and Maximize Programs so All Children Thrive (IMPACT) Incentive Layer	54,164	157,841	0	0	0	0	0	0	0	0
Reinvent Stockton Foundation Scholarships	3,700	6,300	0	0	0	0	0	0	0	0
Kindergarten Bridge	60,831	72,049	72,049	67,006	61,242	0	0	0	0	0
Read To Me, Stockton!	51,500	51,500	51,500	51,500	51,500	0	0	0	0	0
Improve Child Health										
Breastfeeding	58,266	30,000	30,000	30,000	30,000	0	0	0	0	0
Services for Children with Special Needs	273,805	278,100	278,100	278,100	278,100	0	0	0	0	0
Help Me Grow	251,647	355,675	75,000	0	0	0	0	0	0	0
Oral Health Initiative	1,320,762	2,339,828	1,278,027	0	0	0	0	0	0	0
Strengthen Family and Community Support and Partnership										
Home Visitation Initiative	1,665,289	1,693,287	1,693,287	1,693,287	1,693,287	0	0	0	0	0
CalWORKs Helping to Enhance Parents Potential (CalHEPP)	275,112	0	0	0	0	0	0	0	0	0
CA Dept of Social Services Home Visiting Program (FamilyWORKs)	771,477	2,452,657	0	0	0	0	0	0	0	0
CalWORKs Mental Health and Substance Abuse Funded (JourneyWORKs)		308,921	0	0	0	0	0	0	0	0
CA Dept of Social Services CalWORKs Housing Support Program (HousingWORKs)		1,343,151	0	0	0	0	0	0	0	0
2-1-1	33,723	25,750	25,750	25,750	25,750	0	0	0	0	0
Commission Approved Projects										
Evaluation	194,847	194,847	167,739	152,208	148,504	167,921	143,164	138,803	134,647	130,617
Sponsorship of Programs	11,500	15,000	0	0	0	0	0	0	0	0
Technical Assistance/Trainings	5,616	10,000	0	0	0	0	0	0	0	0
Special Projects	275,027	510,412	17,000	17,000	17,000	0	0	0	0	0
Administrative Expenses										
Operating Expenses	1,048,745	1,118,168	1,055,558	783,870	764,796	864,791	737,297	714,834	693,434	672,676
Sub-total Obligations and Non-Designated Funds	9,905,322	14,939,374	8,092,612	6,009,673	5,863,436	6,630,062	5,652,611	5,480,392	5,316,327	5,157,184
Estimated Ending Fund Balance Before Reserve	1,627,244	591,428	0	(0)	(0)	(0)	(0)	0	0	(0)
Add Back Reclassification of Unspent Budgeted Funds	839,780	881,736	800,000	800,000	800,000					
Add Back Designated Reserve	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000
Estimated Ending Fund Balance Including Reserve	3,967,024	2,973,164	2,300,000	2,300,000	2,300,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000

Ten-Year Financial Plan - DRAFT	FY 2018-2019 Audited									
	Financial Statement Actuals (Accrual Basis)	Estimated 2019-2020	Estimated 2020-2021	Estimated 2021-2022	Estimated 2022-2023	Estimated 2023-2024	Estimated 2024-2025	Estimated 2025-2026	Estimated 2026-2027	Estimated 2027-2028
Estimated Beginning Fund Balance	3,780,224	3,967,024	2,973,164	2,300,000	2,300,000	2,300,000	1,500,000	1,500,000	1,500,000	1,500,000
Est First 5 California Distribution of Prop 10 Tax Revenues & SMIF Funds	6,348,156	6,151,755	6,114,701	5,989,370	5,845,726	5,812,352	5,637,981	5,468,842	5,304,777	5,145,633
CA Dept of Health Care Services San Joaquin Treatment & Education for Everyone on Teeth & Health (SJ TEETH)	1,263,913	2,306,029	1,278,027							
San Joaquin County Public Health Services Proposition 56 - Oral Health	56,849	33,799								
First 5 California - Improve and Maximize Programs so All Children Thrive (IMPACT)	580,947	639,775								
First 5 California - Improve and Maximize Programs so All Children Thrive (IMPACT) Incentive Layer	128,000									
First 5 California - 20th Anniversary Event	9,997									
Health Plan of San Joaquin - 20th Anniversary Event	7,000									
San Joaquin County Human Services Agency (HSA) CalWORKs - Family Stabilization - Help Me Grow	169,158	265,000								
San Joaquin County HSA - CalWORKs Helping to Enhance Parents Potential (CalHEPP)	275,112									
CA Dept of Social Services Home Visiting Program (FamilyWORKs)	771,477	2,452,657								
CA Dept of Social Services CalWORKs Housing Support Program (HousingWORKs)		1,343,151								
San Joaquin County HSA CalWORKs Single Allocation Preschool Slots	81,736									
San Joaquin County HSA CalWORKs Substance Abuse Prevention (Includes JourneyWORKs FY 19-20)	95,298	329,174								
San Joaquin County HSA CalWORKs Mental Health (Includes JourneyWORKs FY 19-20)	89,314	279,747								
Lucille Packard Foundation (5 C's Help Me Grow)	17,932									
University of the Pacific - Home Visitation Strategic Plan Consultant		36,600								
Sunlight Giving Grant (Help Me Grow)	75,000	75,000								
Reinvent Stockton Foundation	10,000									
Delta Mercury Exposure Reduction Program (DMERP)	8,000									
Connecticut Children's Medical Center (Help Me Grow)	3,000	3,000								
Estimated Interest Earnings	101,233	29,827	26,720	20,302	17,710	17,710	14,630	11,550	11,550	11,550
Total Current Revenues	10,092,122	13,945,514	7,419,448	6,009,672	5,863,436	5,830,062	5,652,611	5,480,392	5,316,327	5,157,183
Total Available Funds	13,872,346	17,912,538	10,392,612	8,309,672	8,163,436	8,130,062	7,152,611	6,980,392	6,816,327	6,657,183
Obligations										
Non Designated Funds	0	0	203,455	2,910,952	2,793,257	5,597,351	4,772,150	4,626,756	4,488,246	4,353,891
Enhance Early Learning										
Preschool	2,964,886	3,336,113	3,145,147	0	0	0	0	0	0	0
San Joaquin County Child Abuse Prevention Council	134,089	190,702	200,494							
Lincoln Unified School District	632,570	682,435	642,583							
Manteca Unified School District	1,390,641	1,554,084	1,491,135							
Stockton Unified School District	402,673	420,000	390,957							
Tracy Unified School District	385,645	428,892	419,978							
Quality Improvement	19,268	60,000								
Improve and Maximize Programs so All Children Thrive (IMPACT)	584,425	639,775	0	0	0	0	0	0	0	0
Training	3,086	25,000								
Materials and Supplies	10,477	4,332								
Equipment	4,929									
First 5 Travel	6,815	7,000								
Consultant	1,225	3,000								
Evaluation	25,000	25,000								
Family Engagement		28,833								
Incentives and Stipends	141,700	160,000								
Raising A Reader		20,000								
Higher Education Scholarships	16,500	25,000								
Social Marketing	46,000									
Family Resource & Referral Center Raising Quality! IMPACT Coaching/Help Me Grow	60,000	68,000								
Coordination	265,606	270,499								
Indirect Costs	3,087	3,111								
IMPACT Incentive Layer	54,164	157,841	0	0	0	0	0	0	0	0
Incentives and Stipends	6,592									
Runyon Saltzman Inc. Family Engagement - IMPACT Funded ⁶	17,456									
Runyon Saltzman Inc. Strategic Communications - IMPACT Funded ⁷	25,000									
Family Resource & Referral Center-Raising Quality! IMPACT Coaching (\$8,000)	5,116									
Coordination		157,841								
Reinvent Stockton Foundation Scholarships	3,700	6,300								
Reinvent Stockton Foundation Scholarships	3,700	6,300								

Ten-Year Financial Plan - DRAFT	FY 2018-2019 Audited									
	Financial Statement Actuals (Accrual Basis)	Estimated 2019-2020	Estimated 2020-2021	Estimated 2021-2022	Estimated 2022-2023	Estimated 2023-2024	Estimated 2024-2025	Estimated 2025-2026	Estimated 2026-2027	Estimated 2027-2028
Kindergarten Bridge	60,831	72,049	72,049	67,006	61,242	0	0	0	0	0
Lodi Unified School District	14,521	16,000	16,000	14,880	13,600					
Tracy Unified School District	8,792	9,888	9,888	9,196	8,405					
Manteca Unified School District	25,379	25,379	25,379	23,602	21,572					
Stockton Unified School District	2,639									
San Joaquin County Office of Education	9,500	20,782	20,782	19,327	17,665					
Read to Me, Stockton!	51,500	51,500	51,500	51,500	51,500	0	0	0	0	0
Read to Me, Stockton!	51,500	51,500	51,500	51,500	51,500					
Improve Child Health										
Breastfeeding Initiative	58,266	30,000	30,000	30,000	30,000	0	0	0	0	0
Breastfeeding Initiative Mini-Grants	55,468									
Educational Print Material	2,798									
Breastfeeding Coalition		30,000	30,000	30,000	30,000					
Services for Children with Special Needs	273,805	278,100	278,100	278,100	278,100	0	0	0	0	0
United Cerebral Palsy	273,805	278,100	278,100	278,100	278,100					
Help Me Grow	251,647	355,675	75,000	0	0	0	0	0	0	0
Family Resource and Referral HMG Call Center - CalWORKS Family Stabilization	146,467	235,000								
United Cerebral Palsy HMG Care Coordination - CalWORKS Family Stabilization	16,000	16,000								
First 5 San Joaquin - CalWORKS Family Stabilization	6,692	14,000								
Family Resource Network (Lucille Packard Foundation, 5 C's)	5,623	9,675								
First 5 San Joaquin - Sunlight Giving	1,865									
Family Resource & Referral Center HMG Call Center - Sunlight Giving Foundation	75,000	75,000	75,000							
Connecticut Children's Medical Center Grant		6,000								
Oral Health Initiative	1,320,762	2,339,828	1,278,027	0	0	0	0	0	0	0
San Joaquin (SJ) Treatment & Education for Everyone on Teeth & Health (TEETH)	1,263,913	2,306,029	1,278,027	0	0	0	0	0	0	0
Catholic Charities of the Diocese of Stockton	76,632	211,800	94,641							
Community Medical Centers, Inc.	344,222	698,703	333,809							
Family Resource Network	49,920	62,360	30,708							
Family Resource & Referral Center	90,812	131,530	87,890							
Harder + Company	73,402	96,204	46,060							
Oral Health Awareness Society	7,784	14,257								
University of the Pacific	138,870									
California Northstate University	483	55,044	22,208							
Runyon Saltzman Inc. - Strategic Communications	68,994	113,529	97,048							
Asian Pacific Self-Development and Residential Association (APSARA)	42,353	86,797	61,117							
Catholic Council for the Spanish Speaking of the Diocese of Stockton (El Concilio)	49,634	118,009	67,920							
The Amelia Ann Adams Whole Life Center	37,166	133,774	90,141							
Emergency Food Bank	13,810	62,530	36,052							
Pride Center	17,494	400								
San Joaquin County Office of Education	60,253	137,443	77,644							
San Joaquin General Hospital Clinics	12,282	96,640	49,472							
First 5 Coordination	167,570	238,097	152,722							
First 5 Equipment		2,337								
First 5 Travel	1,332	3,210	2,795							
Training and Conferences	8,900	17,738	13,413							
Virtual Dental Home Stipends		14,877	9,387							
Medical Professional Stipends	2,000	3,250	2,500							
Dental Incentives		7,500	2,500							
Public Health Services Proposition 56 - Oral Health	56,849	33,799	0	0	0	0	0	0	0	0
Oral Health Awareness Society	14,448									
Strategic Communications	42,401	33,799								
Strengthen Family and Community Support and Partnership										
Home Visitation Initiative	1,665,289	1,693,287	1,693,287	1,693,287	1,693,287	0	0	0	0	0
Lao Family Community Empowerment	194,636	206,000	206,000	206,000	206,000					
San Joaquin County Office of Education	366,483	368,074	368,074	368,074	368,074					
Catholic Council for the Spanish Speaking of the Diocese of Stockton (El Concilio)	374,735	375,365	375,365	375,365	375,365					
San Joaquin County Child Abuse Prevention Council	315,446	328,877	328,877	328,877	328,877					
Lincoln Unified School District	80,977	81,622	81,622	81,622	81,622					
Family Resource and Referral Center	333,012	333,349	333,349	333,349	333,349					

Ten-Year Financial Plan - DRAFT	FY 2018-2019 Audited									
	Financial Statement Actuals (Accrual Basis)	Estimated 2019-2020	Estimated 2020-2021	Estimated 2021-2022	Estimated 2022-2023	Estimated 2023-2024	Estimated 2024-2025	Estimated 2025-2026	Estimated 2026-2027	Estimated 2027-2028
CalWORKs Helping to Enhance Parents Potential (CalHEPP)	275,112	0	0	0	0	0	0	0	0	0
Catholic Council for the Spanish Speaking of the Diocese of Stockton (El Concilio)	153,919									
Family Resource & Referral Center	112,110									
First 5 travel, Training, Materials and Supplies	1,500									
Coordination	7,583									
CalWORKs Home Visiting Program (FamilyWORKs)	771,477	2,452,657	0	0	0	0	0	0	0	0
Family Resource & Referral Center	255,704	623,636								
Catholic Council for the Spanish Speaking of the Diocese of Stockton - El Concilio	249,818	623,636								
Mary Magdalene Community Service	147,692	360,000								
San Joaquin County Child Abuse Prevention Council - Mental Health Services	25,360	200,000								
Family Resource & Referral Center - Help Me Grow		20,000								
San Joaquin County Office of Education		306,728								
Runyon Saltzman Inc. - Strategic Marketing & Communications	9,507	25,000								
Harder+Company - Evaluation	34,911	72,000								
First 5 Coordination	34,089	90,958								
Office Expense	617	5,000								
Postage	1,161	6,000								
Travel	147	750								
Training	8,516	7,000								
Program Expense	3,955	24,949								
Books for Babes		5,000								
Material Goods and Services		82,000								
CalWORKs Mental Health and Substance Abuse Prevention (JourneyWORKs)		308,921	0	0	0	0	0	0	0	0
San Joaquin County Child Abuse Prevention Council - Mental Health Services		168,627								
Community Medical Centers, Inc.		100,000								
Harder+Company - Evaluation		9,268								
First 5 Coordination		28,188								
First 5 Rent, Utilities and Phones		834								
First 5 Office Expense		1,604								
First 5 Travel		400								
CA Department of Social Services CalWORKs Housing Support Program (HousingWORKs)		1,343,151	0	0	0	0	0	0	0	0
Housing Authority of San Joaquin		532,583								
Central Valley Low Income Housing Corporation		579,069								
Harder+Company Community Development		40,295								
First 5 Coordination		67,462								
First 5 Rent, Utilities and Phones		4,544								
First 5 Office Expense		500								
First 5 Equipment Purchase		4,000								
First 5 Travel		500								
First 5 Training and Conferences		5,000								
Housing Management Information Systems (HMIS) Licenses		3,500								
Bit Focus (HMIS Vendor)		10,000								
Planning		95,698								
2-1-1	33,723	25,750	25,750	25,750	25,750	0	0	0	0	0
Family Resource & Referral Center - 2-1-1 Call Center	23,723	25,750	25,750	25,750	25,750					
Family Resource & Referral Center - 2-1-1 Call Center - CalWORKs Substance Abuse Funded	5,000									
Family Resource & Referral Center - 2-1-1 Call Center - CalWORKs Mental Health Funded	5,000									
Commission Approved Projects										
Evaluation	194,847	194,847	167,739	152,208	148,504	167,921	143,164	138,803	134,647	130,617
Harder+Company Community Development - (3% of Total Expense less Admin)	194,847	194,847	167,739	152,208	148,504	167,921	143,164	138,803	134,647	130,617
Sponsorship of Programs	11,500	15,000	0	0	0	0	0	0	0	0
General Sponsorships	11,500	15,000								
Technical Assistance/Trainings	5,616	10,000	0	0	0	0	0	0	0	0
Organizational Capacity Training	5,616	10,000								
Special Projects Expenses	275,027	510,412	17,000	17,000	17,000	0	0	0	0	0
First 5 Grant Writer	4,705	50,000								
Commissioner Reg-Conferences	257	6,000								
Kits for New Parents		10,000								
Reviewer Stipends	612	1,000								
First 5 Association Dues	15,728	15,828								
Strategic Communications/Public Relations	33,151		17,000	17,000	17,000					
Strategic Communications/Public Relations CalWORKs Funded/RSE	174,063	335,000								
Special Topic Messaging	21,520	35,000								
Delta Mercury Exposure Reduction Program (DMERP)	7,994									
Oral Health and Developmental Screening		5,984								
Runyon Saltzman Inc. - State CCFC - First 5 San Joaquin Town Hall 20th Anniversary Event	8,998									
First 5 San Joaquin Town Hall 20th Anniversary	7,999									
Community Consultant		15,000								
University of the Pacific - Home Visitation Strategic Plan Consultant		36,600								
Administrative Expenses	1,048,745	1,118,168	1,055,558	783,870	764,796	864,791	737,297	714,834	693,434	672,676
Operating Expenses (Proposed County Operating Budget)	1,048,745	1,118,168	1,055,558	783,870	764,796	864,791	737,297	714,834	693,434	672,676
Sub-total Obligations	9,905,322	14,939,374	8,092,612	6,009,673	5,863,436	6,630,062	5,652,611	5,480,392	5,316,327	5,157,184
Estimated End Fund Balance Including Reserve	3,967,024	2,973,164	2,300,000	2,300,000	2,300,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000

Notes:

- a.) Interest rate is projected at .077 (approximate) of average annual balance.
- b.) Evaluation is based on 3% of sub total obligations excluding Admin from FY 2016 through 2023, unless specifically designated by Commission.
- c.) FY 2019 - 2020 operating expenses is the budget submitted to County Administration, less recoveries of Coordination Costs for Designated Funded programs, and is based on no more than 15% of the Total Obligations Allowed.
- d.) Minimum reserve balance to be maintained at \$1,500,000.
- e.) To develop fiscal projections, revenue amount reflects updated county commission cigarette and tobacco products tax revenue projections (projections) for fiscal years 2018-2019 through 2022-2023.
For 2024-2027, a conservative estimated reduction of three percent per year has been used.
- f.) Source for projected revenue estimates are from the Department of Finance 2018 Birth Projections for California State and Counties 1990 - 2040 and Department of Finance Tobacco Tax Projections.
- g.) On October 28, 2010, the Commission approved to carry over remaining unspent funds to two years in the future. Example: funds remaining from FY 2016 - 2017 will be applied to FY 2018 - 2019. Beginning in FY 2020 - 2021, the remaining unspent balance of \$800,000 from FY 2018 - 2019 has been retained until FY 2023 - 2024 for unforeseen strategic plan needs.
- h.) On May 26, 2016, the Commission approved to carry forward two years, revenues received from CalWORKs for children of CalWORKs families enrolled in First 5 preschools, beginning with Fiscal Year 2015-2016 for the benefit of the Preschool Initiative. Example: funds received for FY 2016-2017 will be used for preschool services in FY 2018-2019. This program is discontinued in FY 2019 - 2020.
- i.) The Designated Reserve of \$1,500,000 has been deducted from Total Available Funds in each year to reserve that amount for carryover to the next year. This amount is added back to Estimated Ending Fund Balance to agree to the Estimated Ending Fund Balance Including Reserve.
- j.) Preschool amounts were adjusted through FY 2020 - 2021 to allocate the revenue received in FY 2017 - 2018 and FY 2018 - 2019 from CalWORKs for children of CalWORKs families enrolled in First 5 preschools. Because it is unknown the amount of each preschool program allotment beyond FY 2019 - 2020, the total preschool funding available has been included in this document under Non Designated Funding.