

November 25, 2019

Dear Commissioners,

Discuss and Approve the Redistribution of Funding for San Joaquin Treatment & Education for Everyone on Teeth & Health for Calendar Year 2020 for a Total of \$421,298

Recommendation:

Discuss and approve the redistribution of funding for San Joaquin Treatment & Education for Everyone on Teeth & Health (SJ TEETH) for Calendar Year (CY) 2020 for a total of \$421,298.

Reason for Recommendation:

On December 8, 2016, the Commission accepted funding for \$3,524,429 from the California Department of Health Care Services (DHCS) for the Dental Transformation Initiative (DTI), Local Dental Pilot Program (LDPP) – SJ TEETH, with additional funding from DHCS in the amount of \$1,000,000 for CY 2019 and \$1,000,000 for CY 2020 approved by the Commission on October 31, 2018.

On July 25, 2019 and August 22, 2019, the Commission approved annual renewal funding amounts for SJ TEETH for CY 2020 for a total of \$2,040,944. This funding included dental screenings and Virtual Dental Home services at schools and community sites, care coordination, marketing and communication, evaluation, training to support medical and dental providers, and First 5 San Joaquin (F5SJ) coordination.

On October 28, 2019, DHCS allowed LDPPs to submit budget revisions before the end of the current CY 2019 to maximize the use of DTI funding in the final year of the SJ TEETH grant. DHCS will provide “conditional approvals” to allow LDPPs to move forward with operations in CY 2020 as the final expenses for CY 2019 will not be known until CY 2020.

On December 1, 2019, First 5 San Joaquin submitted a budget revision to DHCS that included estimated amounts of unspent funding in CY 2019, as well as reallocation of funding in CY 2019 and CY 2020. The budget revision included the decisions not to renew SJ TEETH Agreements for CY 2020 from San Joaquin Pride Center and the Oral Health Awareness Society (OHAS). Finally, Medical Professional Stipends, Dental Incentives, Dental Recruiter, and Medical Promoter strategies were reduced or eliminated as outcomes were below expected amounts or implementation would not be completed until late in 2020 leaving the strategy a short time to generate results.



Talk. Read. Sing. Draw. Play...Everyday!

COMMISSIONERS

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For CY 2020, SJ TEETH funding will be distributed to agencies based on the SJ TEETH budget revision funding as follows:

Agency or Line Item	Original 2020 Budget	Change to 2020 Budget	New Budget 2020
Catholic Charities	\$108,846	\$80,435	\$189,281
Community Medical Centers	\$541,541	\$126,077	\$667,618
Family Resource Network	\$61,415	\$0	\$61,415
Family Resource & Referral Center	\$101,389	\$74,391	\$175,780
Harder + Company	\$83,620	\$8,500	\$92,120
OHAS	\$21,500	-\$21,500	\$0
CNU	\$44,416	-\$2,225	\$42,191
Runyon Saltzman	\$75,000	\$50,000	\$125,000
AAAWLC	\$88,879	\$91,403	\$180,282
APSARA	\$56,436	\$65,797	\$122,233
Concilio	\$90,563	\$45,277	\$135,840
EFB	\$72,103	\$0	\$72,103
SJCOE	\$132,057	\$23,231	\$155,288
SJGH	\$98,943	\$0	\$98,943
SJ Pride Center	\$87,507	-\$87,507	\$0
First 5 Coordination			
▪ Personnel	\$173,349	\$9,868	\$183,217
▪ Operating Expenses	\$21,351	\$46,934	\$68,285
First 5 Equipment	\$0	\$0	\$0
First 5 Travel	\$589	\$5,000	\$5,589
Training and conferences	\$26,825	\$0	\$26,825
VDH Stipend	\$18,774	\$0	\$18,774
Medical Professional Stipend	\$25,000	-\$10,000	\$15,000
Dental Incentives	\$50,000	-\$35,000	\$15,000
Dental Recruiter	\$25,000	-\$25,000	\$0
Medical Promoter	\$25,000	-\$25,000	\$0
Unallocated Funds	\$0	\$0	\$0
Indirect	\$10,841	\$617	\$11,458
Total	\$2,040,944	\$421,298	\$2,462,242

1. Catholic Charities, Family Resource & Referral Center, APSARA, Amelia Ann Adams Whole Life Center, and El Concilio will utilize additional funding to increase care coordination services to help families of children insured by Medi-Cal access dental services, promote continuity of dental care and provide oral health education.

2. San Joaquin County Office of Education will utilize additional funding to provide dental screenings at school sites and refer children insured by Medi-Cal and in need of additional dental services to care coordination services.
3. CMC will increase care coordination services. Additionally, with OHAS' decision not to renew its agreement in 2020, CMC will also provide all SJ TEETH care coordinators with training on various oral health topics and case consultation.
4. Runyon Saltzman, Inc. will support additional SJ TEETH social media, communication strategies, and promote oral health educational messages.
5. Harder+Company will support additional agencies care coordination staff with database evaluation, data analysis and reporting services.
6. California Northstate University decreased their budget amount for CY 2020 as a result of reallocation of personnel and training costs.
7. Funding will also be used for coordination and monitoring of all SJ TEETH activities and operating costs including; F5SJ staff participation and presentation at the National Oral Health Conference in April 2020, trainings for medical and dental professionals, oral health collaborative strategies with child care providers, community agencies, and F5SJ home visitation agencies.


Fiscal Impact:

The Fiscal Year 2019-2020 Commission Budget and Ten-Year Financial Plan will be adjusted for the effects of these contractual changes.

Action to be Taken Following Approval:

Commission staff will continue negotiations with agencies. Agreements will be finalized and signed by the San Joaquin County Human Services Agency Director or the San Joaquin County Board of Supervisors. The San Joaquin County procurement policy directs the Human Services Agency Director to sign agreements up to \$250,000 and the Board of Supervisors to approve agreements over \$250,000.

Sincerely,



Lani Schiff-Ross
Executive Director

LSR/gn

cc: Joanna Galindo, Catholic Charities of the Diocese of Stockton; Felicia Estrada, Community Medical Centers, Inc.; Leslie Reece, Family Resource & Referral Center; Kristi Koumjian, Harder+Company Community Research; Brittany Puccinelli, Runyon Saltzman, Inc.; Shani Richards, The Amelia Ann Adams Whole Life Center; HengSothea Ung, APSARA; Seidy Ayala, El Concilio; Sheri Coburn, San Joaquin County Office of Education; Paul Glassman, CNU